

# Oracle Guided Learning

Education Reseller For PeopleSoft







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### ORACLE

# Oracle Customer Success Services

Oracle University

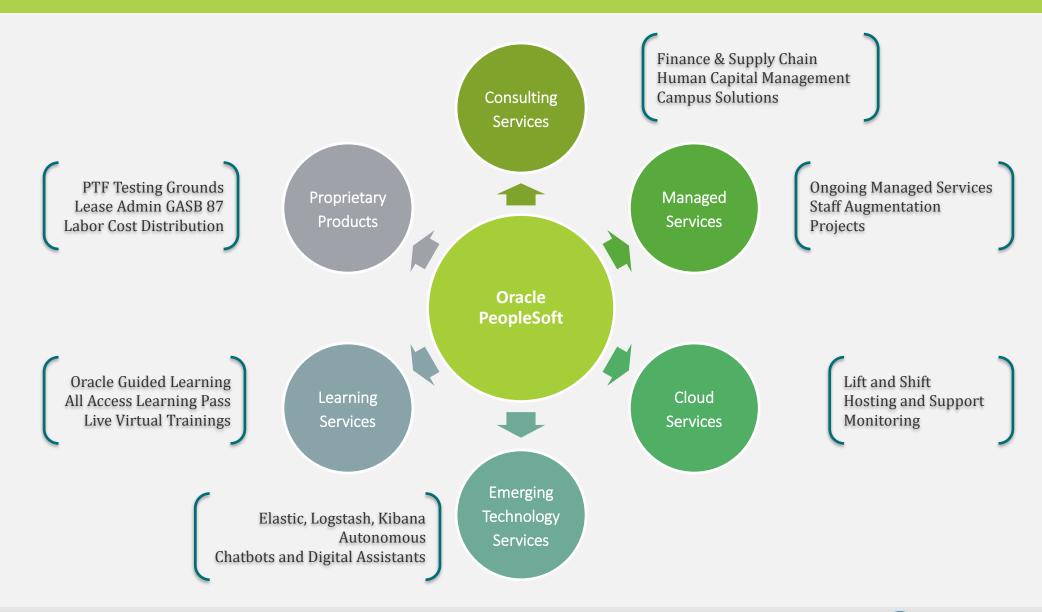
Thomas Werner, CSS Rep Lynda Youngblood, Solution Consultant Manager Mike Travers, CSS Sales Leadership Ken Reid, Application Solutions Architect





### Our Services









## Gartner recognized. SOC Certified, Oracle specialized.





#### Partner

Since joining Oracle's Partner Program in 2006, SpearMC was elevated to Platinum Partner level in 2017 and to Oracle Applications Managed Partner in 2018.



# Expertise in PeopleSoft in North America

SpearMC is an authorized PeopleSoft Resale Partner, allowing us to resell, host and finance PeopleSoft at steep discounts.



# Expertise in Oracle EPM Cloud in North America

SpearMC is an authorized Oracle EPM Cloud, Analytics and Hyperion Resale and Implementation Partner.



# Expertise in Oracle Cloud Platform in North America

SpearMC is an authorized Oracle Cloud Infrastructure (OCI)
Resale Partner and North America's only PeopleSoft Partner
recognized by Gartner for OCI Professional and Managed
Services.



#### Education Reseller

SpearMC is an authorized Oracle University Education Reseller and PeopleSoft Training Provider. We are the sole PeopleSoft Partner authorized to resell and implement Oracle Guided Learning.



### Public Sector

Reflecting our deep domain expertise in state and local government, SpearMC has a Public Sector Addendum in place allowing us to resell Oracle applications and technology to public sector organizations.



SOC 2 Type II Certified Oracle Partner

Reduce risk with a partner you can trust. This certification demonstrates our deep commitment to protecting data.



SpearMC is the sole featured PeopleSoft vendor in the latest Gartner Market Guide for Oracle Professional Services.





# **Legacy Training**









# **Legacy Training**













# Digital Adoption Platforms



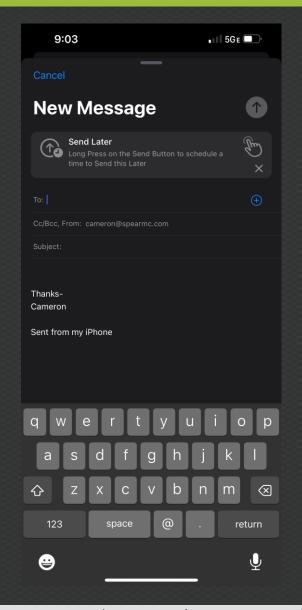




# What is a Digital Adoption Platform







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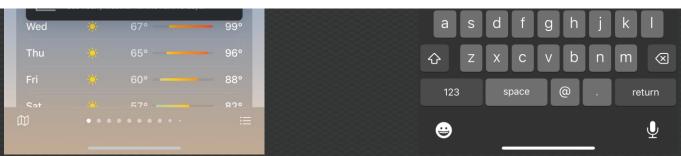
in North America

## What is a Digital Adoption Platform





A digital adoption platform (DAP) is no-code software that integrates completely with applications in order to help the user learn the application. Digital adoption platforms use in-app guidance such as walkthroughs, task lists, smart tips, self-help menus, and more to guide the user through every aspect of an application. This empowers organizations to find true ROI of their internally-used software applications and digital transformation, onboard users and customers to their custom apps, understand how employees and users are adopting and engaging with applications, and create a more intuitive technology experience for their employees, customers, and users.



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# Oracle Guided Learning











**Real Time** 

Real time guides that show users how to enter transactions that may be complex or rarely used in the system

Faster time to productivity

Allows for training as you go. Learn how to do things at the time rather than learning the just in case situations

**Analytics** 

Find out what guides are being used and what transactions users are needing guides to get through



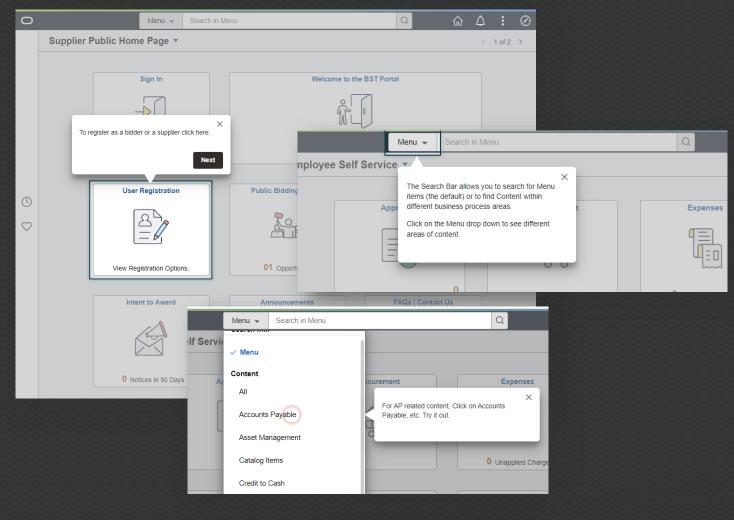




### In-application guidance to accelerate PeopleSoft adoption

Oracle Guided Learning provides guided processing, messages, task lists, and more to help you influence user behavior and reduce support tickets.

- Immediate productivity from day one
- Reduces adoption costs over software term
- Easily configured and personalized
- Easily maintained and updated
- Learning and guidance in the flow of work, converging learning and business process docs
- Deployment flexibility: with managed service and/or self-service options
- Initially developed to support Oracle SaaS Applications. Now supports PeopleSoft.



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**Oracle Cloud Platform** 

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Accelerate time-to-competency during implementation, onboarding, and role changes



Users enabled through just-in-time, contextsensitive learning that is personalized for each role and your organization



Fewer support calls and lower costs - analytics to consistently optimize usage/adoption

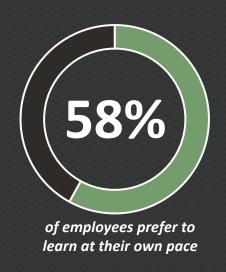


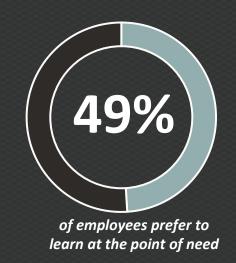
Ensure compliance by maintaining guided material to only display the most current processes/procedures



Manage Change Communications around upgrades, process, and policy changes







2018 Linkedin Workplace Learning Report

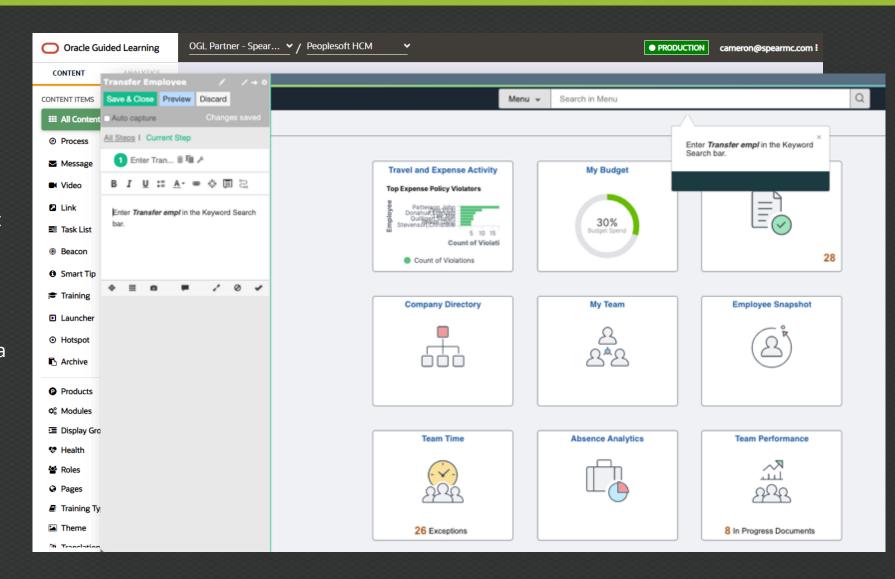






The Oracle Guided Learning application includes a Content Editor and Analytics.

- Each Content Item is shown as Tile (e.g. One tile = One Guide in PeopleSoft)
- Content is linked to a PeopleSoft environment. One OGL application can manage all PeopleSoft environments.
- Content is Published from a development environment into a "production" environment (could be a Non-Prod Training Environment).
- Steps are captured with a number of options embedded



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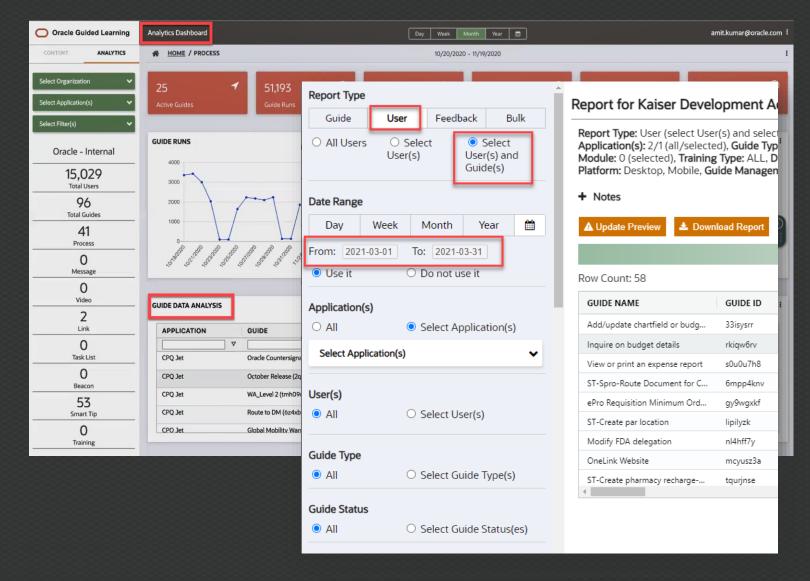






The Oracle Guided Learning application includes a Content Editor and Analytics.

- Dashboards provide real time
   Analytics into the use of the OGL guides
- Can be narrowed based on specific guide(s), Date Range, or User
- Provides PeopleSoft
   Administrators ability to link
   support tickets to training guides
   (lacking or insufficient)

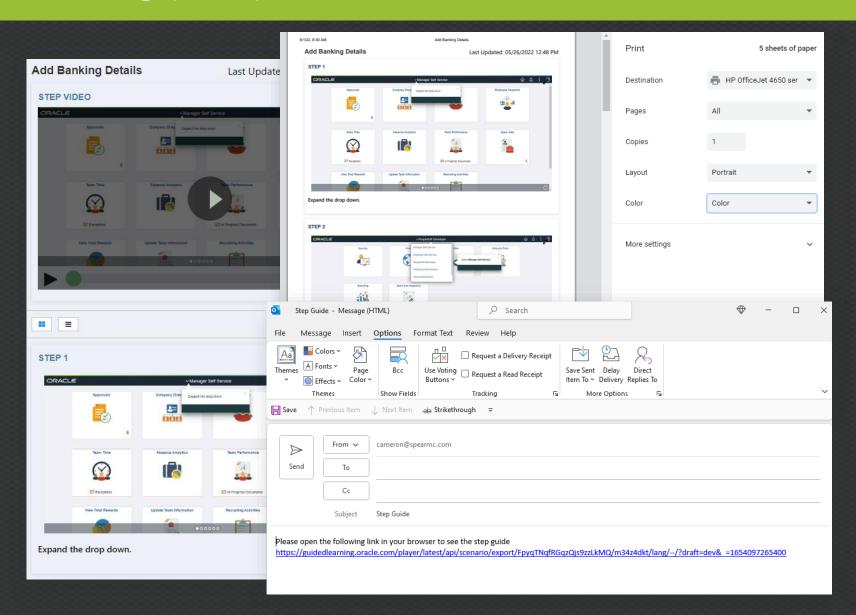


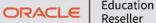




#### Job Aids

- A Step-by-Step guide that walks a user through a process. Built in by default
- Replicates "See It!"
- Replicates "Print It!"
- Adds "Email It" Can be used by Support Personnel to send a guide to a user.
- URL's can be captured and presented on an internal site











# DEMO







## Frequently Asked Questions



Does OGL work for PeopleSoft on Prem? Yes

Does OGL work for PeopleSoft in Classic Mode? Yes

Does OGL support Multi-Language? Yes

Does OGL work on PeopleTools 8.5x? Works on 8.55 or higher

Does OGL work on PeopleSoft 9.1? Yes

Does OGL work on Non-Oracle Applications? Yes, for HTML based applications.

How does Pricing work?







### SpearMC Exclusive NAMER Partner



SpearMC Consulting is the official Value-Added Reseller of OGL for PeopleSoft:

- SpearMC Value Added Licensing Includes:
  - Installation
  - Proof of Concept Build of Guides
  - Best Practice Design Standards
  - Training Workshop
  - Annual Assessment/Optimization
- Pre-built Guides SpearMC "Starter Kit"
  - Over 200 guides per pillar (HCM, FSCM, & Campus Solutions)
  - Focuses on ESS/MSS, Core Module Business Processes, Enterprise Components, PeopleTools & More
  - Works out of the box, easily adaptable, can be used as templates









## SpearMC OGL – Starter Kit



### Fast-track build of guides

- Pre-built guides that can be used out of the box or modified for customer specific branding, language or custom steps.
  - Employee Self Service
  - Manager Self Service
  - Core Functions (Accounts Payable, Benefits Administration, Admissions)



#### **EXPEDITE THE LAUNCH OF OGL FOR PEOPLESOFT**

In addition to training and implementation services, SpearMC offers a Starter Kit to help your team fast-track development of OGL guides for PeopleSoft. The Starter Kit works immediately after importing it to your PeopleSoft environment, and our team provides training on how to update guides.



### Why Use SpearMC's OGL Starter Kit?

#### WORKS OUT OF THE BOX

The Starter Kit immediately works in your environment. Simply turn guides on or off.

#### WORKS FOR ALL PEOPLESOFT CUSTOMERS

Our guides will work in all PeopleSoft versions and deployment models.

#### ADAPTABILITY

We provide training on how to modify the guides, add or remove steps, update language, links, and logos. We will help you migrate to Search-Based guides or even to the Classic Menu.

#### TEMPLATES TO COPY

Quickly copy and modify templates and techniques for Process Guides, Smart Tips, Task Lists, Launchers and more.

#### STARTER KIT CONTENT

- Employee/Manager Self-Service
- Applicant/Student Self-Service
- Supplier/Customer Self-Service
- Core Functional FSCM, HCM, Campus
- PeopleTools and Support Desk
- Enterprise Components

LEADN MODE ABOUT OGL



Email info@spearmc.com or call 866-SPEARMC for more information.

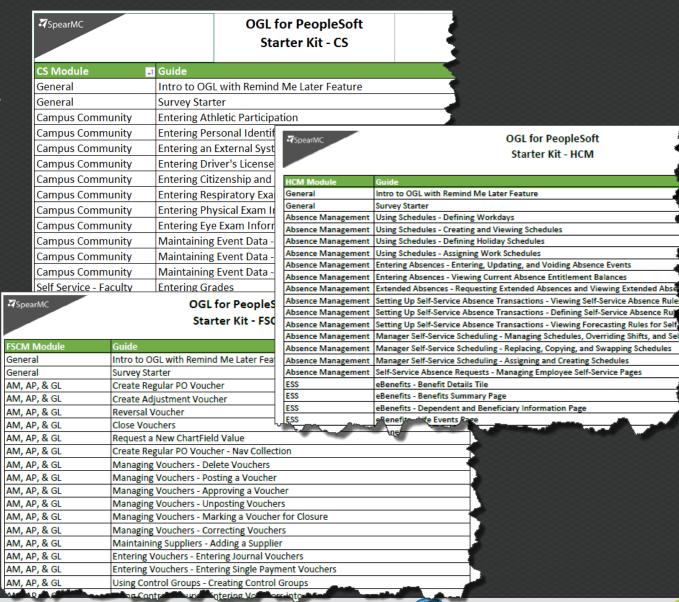


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# Questions?









### **CAMERON MCCLURG**

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### Additional Info



Oracle Blog Post - <u>Time to Pay Attention to Oracle Guided Learning</u>

OGL Success Story – <u>How Kaiser Permanente Pioneered OGL on PeopleSoft</u>

OGL Success Story – <u>City of Seattle Modernizes Training with OGL for PeopleSoft</u>



### **OGL** Accessibility



OGL is designed with accessibility features to support assistive technologies, such as screen readers, as well as keyboard navigation. For more information about Oracle's commitment to accessibility, see <a href="http://oracle.com/accessibility">http://oracle.com/accessibility</a>

### **Navigation & Keyboard Shortcuts**

Users can navigate within OGL, transition between OGL and the host application, and access all relevant functionality using only the keyboard. Assistive technology is not required to use keyboard-only navigation. When a guide is running and a tip appears, the focus will be placed on the tip and then the Tab key may be used to navigate within the tip. Tabbing accesses the OGL Launcher as the last item on a page's Tab order. Using the keyboard shortcut below to open and close the Help Panel is a quicker method to access OGL.



## OGL Accessibility



Keyboard shortcuts enable user interface actions without a mouse. Following is a list of shortcuts available for OGL and their function:

Keyboard Shortcut	Description
Alt+Crtl+H	Open and close the Help Panel. The Help Panel will open with focus on the Search bar. The tab button can then be used to navigate within the panel.
Alt+H	Toggle the focus from the tip on screen to the element to which it is associated. The same shortcut is used for toggling focus on the Feedback modal. Please see below for variations for Splash tips with the target element "body":  • For splash without overlay: Give focus to the first focusable element in the page  • For splash with overlay: Screen reader will read " Unable to switch focus from splash tip with overlay"
Alt+M	This shortcut moves the focus to the first display group on the display group menu.
Esc	If the focus is on the Help Panel, the Esc button will close the Help Panel and return focus to the host application. If the focus is on a tip, the Esc button will close the tip AND close the guide.

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### OGL - Pricing



SpearMC Consulting is the official Reseller of OGL on PeopleSoft

- Oracle Guided Learning pricing based on:
  - Number of Applications (All PeopleSoft Pillars count as one application), the minimum purchase allows for use of up to 3 applications.
  - Total Employee Headcount metric
  - Standard 3-year term
  - SpearMC Licensing Bundles Installation, 4 Guide Proof of Concept Build and Best Practice Design Standards, Training Workshop and Annual Assessment/Optimization

Note: Additional Implementation and Starter Kit Sold Separately







